



SUMMARY

Construction Material Provider - \$2.77M Included Property!

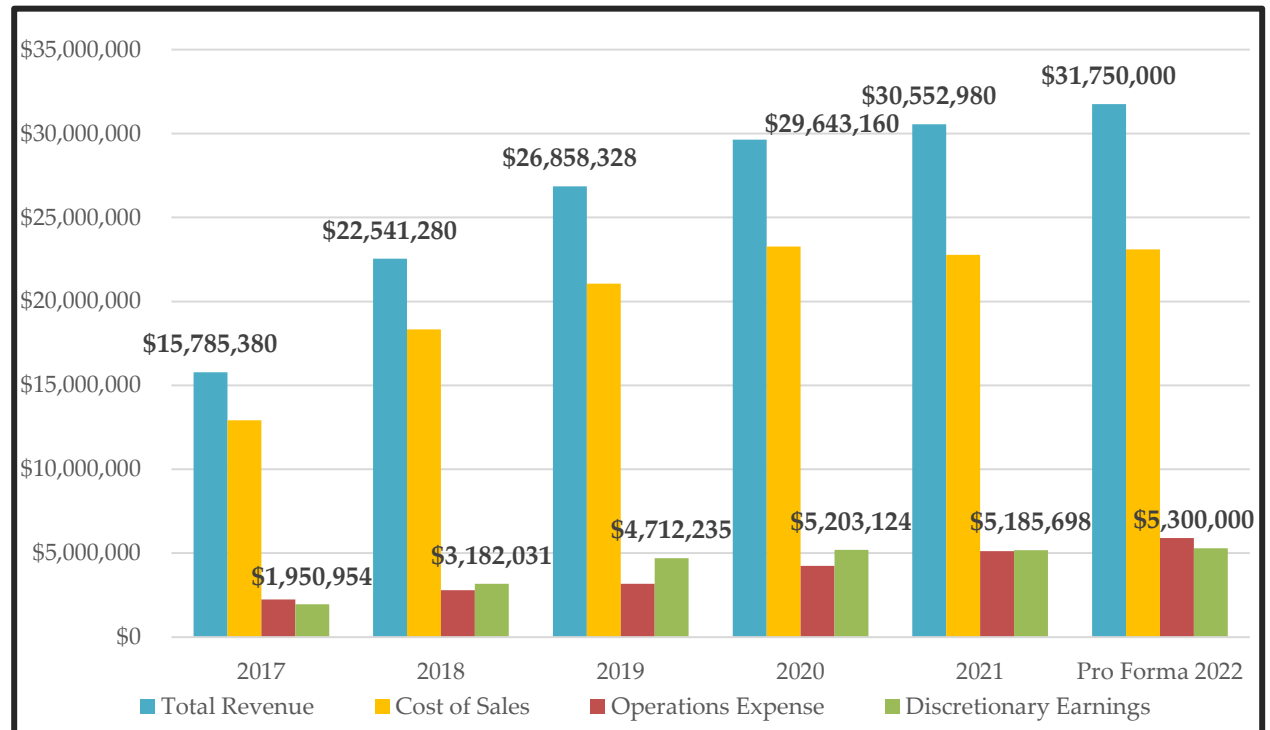
Listing ID: 37767

Situated within Texas, this construction supplier is the largest retailer in the area offering quality construction materials and millwork services. Boasting high ratings and over four decades of experience, the company enjoys long-time reputations and strong commands over top local markets of Residential Home Builders (40%), Commercial Contractors (20%), & Roofing Suppliers (40%). Managing to thrive during 2020's recession, 2021 Revenues reached \$30,553,000, with Discretionary Earnings of \$5,185,000, rounded. With no individual client making more than 4%, nor the Top Ten summing over 26% of their annual income, company is has a diverse client base that carries a low-impact risk rating. Four buildings that total 40,724 square feet feature around 4,800 sq. ft. of administrative areas, plus 35,200 sq. ft. of warehouse and millwork spaces. The full real estate is found in prime condition and commercially zoned to handle additional capacities for expansions, with two of the properties included within the Asking Price. With new potential to take business to the next level present, the company is in prime condition to continue growth with the included equipment, working capital and inventory over \$6,000,000! Reliable personnel of 33 nonunion employees with a management team in place agree to remain post-purchase and continue work after a smooth owner transition period negotiable up to two years. Besides verbal referrals from a large and repeat customer base, this company benefits from programs sponsored by the regional Home Builder's Association and has an internalized sales team. With figures based on an independent evaluation, this opportunity won't last long, call IAG today!

ESSENTIALS

- Asking Price: **\$TBD.00**
- Type of Sale: Asset or Stock
 - Receivables: \$2,042,564
 - Inventory: \$6,471,545
 - Dual Property: \$2,770,000 (2021 appraisal)
 - Other Assets: \$544,715
- Business Type: Building Material Dealers
 - Type of Company: C-Corp. | SIC: 5211
- Top Products:
 1. Lumber & Framing Materials 45%
 2. Roofing & Foundation Steel 30%
 3. Millwork 25%
- Annual Turnover Rates:
 - Receivables: 15.6x per year.
 - Inventory: 5.9x per year.
 - Assets: 3x per year.
- ✓ Average Growth Rate of 12.1%!

REVENUE & EXPENSE GRAPH



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