

Clarke Advisors LLC is acting as the financial advisor for the sale of a Southern-based Transportation Company providing intermodal and drayage services from rail yards in two cities.

Growing in Revenue and Earnings

Revenue grew 80% from 2019 to 2020 and an additional 118% from 2020 to 2021, adjusted EBITDA has averaged 12.5% over the last three years.

Company Description

The Company was founded in 2009, purchased in 2018 by two industry veterans, with combined experience of over 40 years. The structure of the company was modified to offer outstanding 24/7 365 service and currently operates 12 owned trucks, 18 leased trucks and utilizes more than 110 dedicated owner operators.

Locations, Routes, Lanes

Texas: 20, 40, and 53-foot containers, continental United States

Tennessee: 20, 40, 45, and 53-foot containers South Eastern and Southern States

Services

Rail yard drayage and intermodal cartage.



Financials:

	2019	2020	2021	2022 Forecast
Revenue	\$ 5,239,572	\$ 9,438,344	\$ 20,575,428	\$ 32,000,000
Growth over prior year		80%	118%	56%
Net Income	\$ 288,079	\$ 674,945	\$ 2,026,044	\$ 4,025,000
EBITDA as a % of Revenue	13.71%	11.21%	12.45%	14.16%
Adjusted EBITDA	\$ 718,191	\$ 1,058,348	\$ 2,562,436	\$ 4,530,600

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