

DIVERSIFIED REAL ESTATE COMPANY

Client Reference #BEA4100

Highlights:

- Commitment/Options for 470 homes in 5 communities over the next 4 years
- Development Backlog of \$35 million
- Long-standing relationships with master developers and town officials, enabling the company to build in the best locations
- A diversified capability to serve multiple demographics, giving management the ability to shift product mix based on market conditions
- Strong presence in Boston MetroWest and Southeastern Massachusetts
- Built an award-winning brand recognized by consumers as a builder of quality homes
- Created a team of long-term employees, vendors, and subcontractors to deliver a quality customer experience



	2017	2018	2019	2020	2021
Revenues	\$ 22,543,000	\$ 30,014,000	\$ 32,268,000	\$ 36,321,000	\$ 43,083,000
Normalized EBITDA	1,761,000	2,423,000	2,056,000	3,312,000	3,541,000

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