



## Engineering & Testing Company

### Acquisition Highlights

- High level of Ethics and Organization
- Quality Work and Excellent Customer Service
- Company holds several Certifications/ Accreditations

**2020 Revenues: \$12,926,549**

**2020 Adjusted EBITDA: \$4,137,999**

**2021 TYD (June 2021) Revenues: \$7,049,139**



**Asking Price: Bid Basis**

## Business Description

This company serves the needs of building developers, contractors, engineers and architects throughout the 5 boroughs of New York City. They provide laboratory testing for a broad range of construction materials and applications as well as field inspection services for every phase of construction from site analysis to completion. Prompt, accurate test results, well-qualified inspectors, strong management, financial security, stringent record keeping, and accessible top management have all contributed to the company's solid reputation in the industry.

The company's broad scope allows them to handle every inspection and testing need that may arise. They boast decades of experience with the special inspection requirements set forth in Chapter 17 of the New York State Building Code, ensuring compliance with the construction monitoring requirements set forth in Section 1814 and 3304 of the New York City Building Code as well as IAS certified per ASTM E329 Quality Systems Manual.

This is an excellent opportunity to acquire a well-established firm with talented staff, strong competencies, an outstanding reputation and opportunities for growth.

## Financial Information

	2018	2019	2020	2021 YTD as of June
<b>Yearly Revenues:</b>	<b>\$ 9,980,434</b>	<b>\$13,159,668</b>	<b>\$12,926,549</b>	<b>\$ 7,047,139</b>
<b>Adjusted EBITDA:</b>	<b>\$ 4,080,385</b>	<b>\$ 5,134,455</b>	<b>\$ 4,137,999</b>	<b>\$ 1,945,538</b>

*For more information contact*



**Kyle Griffith, CBI, CM&AP**  
Managing Partner  
(516) 346-5266 kyle@thenybbgroup.com

**Anthony Citrolo, CPA, CEPA, CM&AA**  
Managing Partner  
(516) 346-5272 anthony@thenybbgroup.com

