



## TESTIMONIALS

### CM&AA Preview video – 2 hours

<http://vimeo.com/10032619>

<http://vimeo.com/10035055>

**I truly appreciated the week of education. The roster of speakers was fantastic. Every single one of them. As I mentioned to our CFO, I learned more in these 4 days, than I have learned in 15 year of actuarial conferences. Actually, it is not a one to one ratio, but an order of magnitude of difference.**

**You have put together a great program, and I wanted to thank you for it. Don't be surprised if another member of my firm will be attending in the future.**

Tom Totten, Nyhart  
C24 class

**Hope all is well!**

**I would like to thank for all what you did: making this course happen and giving us the opportunity to interact with prime business professionals.  
I would like to thank you as well for making me feel at home.**

Michel Ghosn, CVA, CM&AA  
C24 Class

**“On Monday when I returned to the office, we were able to deploy a tax-saving strategy that will save our clients potentially in excess of seven figures on their transaction.  
Thank you, AM&AA.”**

**Kevin Hirdes | Managing Partner**  
Nuvescor  
C22 Class

**Dear Kenneth, (Kenneth Marks, CM&AA instructor)**

**It was a pleasure meeting you in Chicago last week. The CM&AA course was enlightening, and I certainly gained a great deal of knowledge and met many solid industry professionals in the process. You and the other instructors and presenters are certainly top-notch professionals in your industries.**

**The time and money invested in taking the course was time and money well spent. Indeed, AM&AA has selected an expert group of instructors for the CM&AA course. Thank you for putting together excellent instructional material that was well delivered. I look forward to connecting with you again at future AM&AA events.**

**Kevin Hirdes | Managing Partner**  
Nuvescor

**I was sharing with Diane how much I enjoy the regular email updates, including today's update on Sarbanes Oxley for small corporations. The membership and certification was a wise investment and I use the tools every week.**

**Hopefully I'll be able to join you in Chicago for the next conference.**

Best regards,  
Tony Wells  
The Tony R. Wells Foundation  
C11 Class

### **LinkedIn Recommendations**

**Chic Hendricks** has endorsed your work as Founder at Alliance of M&A Advisors.

**Dear Michael,**  
**I've written this recommendation of your work to share with other LinkedIn users.**

**Details of the Recommendation: "I attended one of Mike's first CM&A training 's in San Diego in 2001. It was great - and very detailed. He has built one of the pre-eminent M&A organizations in the U.S. I highly recommend it to anyone in professional and financial services even if your focus is not transition or exit planning."**

**Thank you to you and your team for a worthwhile educational experience in Chicago recently. I feel like the time was well spent and the information/education received met with my objectives. I look forward to ongoing interaction with AMAA and the network of professionals working together to advance the interests of our middle market business world.**

Regards,  
Kevin Pottmeyer  
C20 Class

***"I was very impressed with the course content & speakers."  
February, 2009***

Jim Barker, MBA, CBV, CF, CFA, FCSI  
Deloitte & Touche LLP  
C19 Class

**"The course exceeded my expectations, especially in terms of the quality of the instructors, and the breadth and depth of the material presented."**

Robert Malt  
Malt & Company  
C17 Class

**“It was very worthwhile. I feel that I learned much, and got some good new ideas and strategies. The course material was plentiful and high quality, as were the instructors.”**

Kathy Bertone  
Partner, CO Group, Inc  
C17 Class

**“It is very necessary in the sector to professionalize and certify people in M & A. I am clearly satisfied with this program.”**

Santiago Simon  
Director of the Master in Economic-Financial Management in Barcelona  
ESADE – Universitat  
C17 Class

**”The CM&AA designation has proven to be a great asset in setting me apart from the competition. I have received two engagements as a result of the CM&AA and plan to increase my marketing efforts showcasing the designation.”**

Barbara Hufsmith  
Hufsmith & Associates, CPAs, PC  
C14 Class

**Mike has done a great job championing this program and assembling a great team to educate professionals, all over the world, how to execute M&A transactions in a logical, rigorous and professional way to maximize value while having been transacting on both buy and sell side**

**We appreciated very much the course and its contents, everything was perfect**

**I had a great deal of learning, believe me**

**Now, I think it s about time to spread the net all over the globe to distribute this program, especially in ME and MENA region..**

Moustafa Magar  
C18 Class

**“I appreciate all the contacts and resources you have made available to me. I will make contact with Rob Slee via email and trust we may have the chance to work together in the near future.”**

Kim Moore  
C18 Class

**Thanks for this month’s newsletter. I attending the CM&AA class last Spring and I put the information to good use everyday. I plan to attend the conference this July and maybe we will have time for a drink.**

Tony Wells  
The Tony R. Wells Foundation  
C11 Class

**I've passed the exam. Just want to sincerely say thank you. Since I am part of the family now, I will promote AM&AA in every way I could (e.g. in my e-mail signature, tell my client....etc). I will also start my own middle market M&A firm this year.**

**For the mission to promote AM&AA internationally, please let me know the scope, location, duty and our title (e.g. International Director - Asia). I will also need to confirm this information because I need to update my profile on my company web site.**

**Again, thanks for your help and give me a wonderful opportunity to start M&A business in Hong Kong.**

Best regards,  
Samuel Chan  
C14 Class

**Very Good Program. Looking forward to expanding it to South America.**

Edwin Negrón  
C18 Class

**I compliment you and the program in every way. Extremely practical, outstanding people, and one of the best and most useful I've ever attended. Thank you.**

Jim Davidson  
Avanti Advisory  
C18 Class

**I found the course very stimulating, professional and interesting. The attendees very diverse and the instructors very knowledgeable. It was overall a very good experience.**

Rosalía Agresti  
C18 Class

**Awesome content, leaders, class participants. One of the most interesting, best instructors, incredible class participants, conferences I've attended in 26 years.**

Connie Burke  
AKT  
C18 Class

**Great class, great people. Hope to be a contribution to others in the future.**

Greg Charney  
C18 Class

**Congratulations, the week has been very productive and well organized. Above all, the influential instructors were phenomenal. It's comforting to know that one could count on such an esteemed organization and its network once professional help is needed.**

Eng. Turki Khalid Khoj  
Saudi Binladin Group  
C22 Class

**A quick note of thanks for an outstanding week! The quality of your organization is very impressive...along with the members, instructors, etc.**

**I look forward to getting plugged in and contributing where I'm able. I hoe AM&AA & I have along future together**

Jeff Kraai  
C22 Class

**Enjoyed our chat yesterday about my experience with your organization, and two of your members with whom I have had an excellent working relationship since meeting them personally at your Las Vegas conference in January of this year. The contributions of both of these gentlemen, John Leonetti and Sam Torolopoulos, have been invaluable, and it is because of their support that my efforts to guide one of my clients through the process of implementing a \$10.5 million ESOP has been an outstanding success.**

**Frankly, I couldn't have done it without them. Their depth of knowledge, experience, integrity, and dedication to doing things right and in the best interest of the client have been a source of immense satisfaction to me, especially in light of the fact that this has been my very first experience with an ESOP. This obviously reflects very favorably on you as a professional, as well as on your entire organization at the Alliance of Merger & Acquisition Advisors, so I wanted to personally thank and congratulate you on your very fine organization.**

Warland A. Griffith III, CFP®  
President & C.E.O.  
Wealth Management Advisors, Inc.

## **UTube Links**

Sam Kain: <http://www.youtube.com/watch?v=GgLIi-wPynE>

John Williams: [http://www.youtube.com/watch?v=MOPm36N\\_wOQ](http://www.youtube.com/watch?v=MOPm36N_wOQ)

Santiago Simon: <http://www.youtube.com/watch?v=A-wa0ygDt-M>

Jeff Harris: <http://www.youtube.com/watch?v=KrJdwXIEwtA>

Travis Haynes: <http://www.youtube.com/watch?v=kBf7Xkq63NU>

Angela Wu: <http://www.youtube.com/watch?v=awYsTTy6EAA>

Rick Taft: <http://www.youtube.com/watch?v=YumLMIXA4Yg>

Graylind Wherry: <http://www.youtube.com/watch?v=XKEQMht4wcv>