

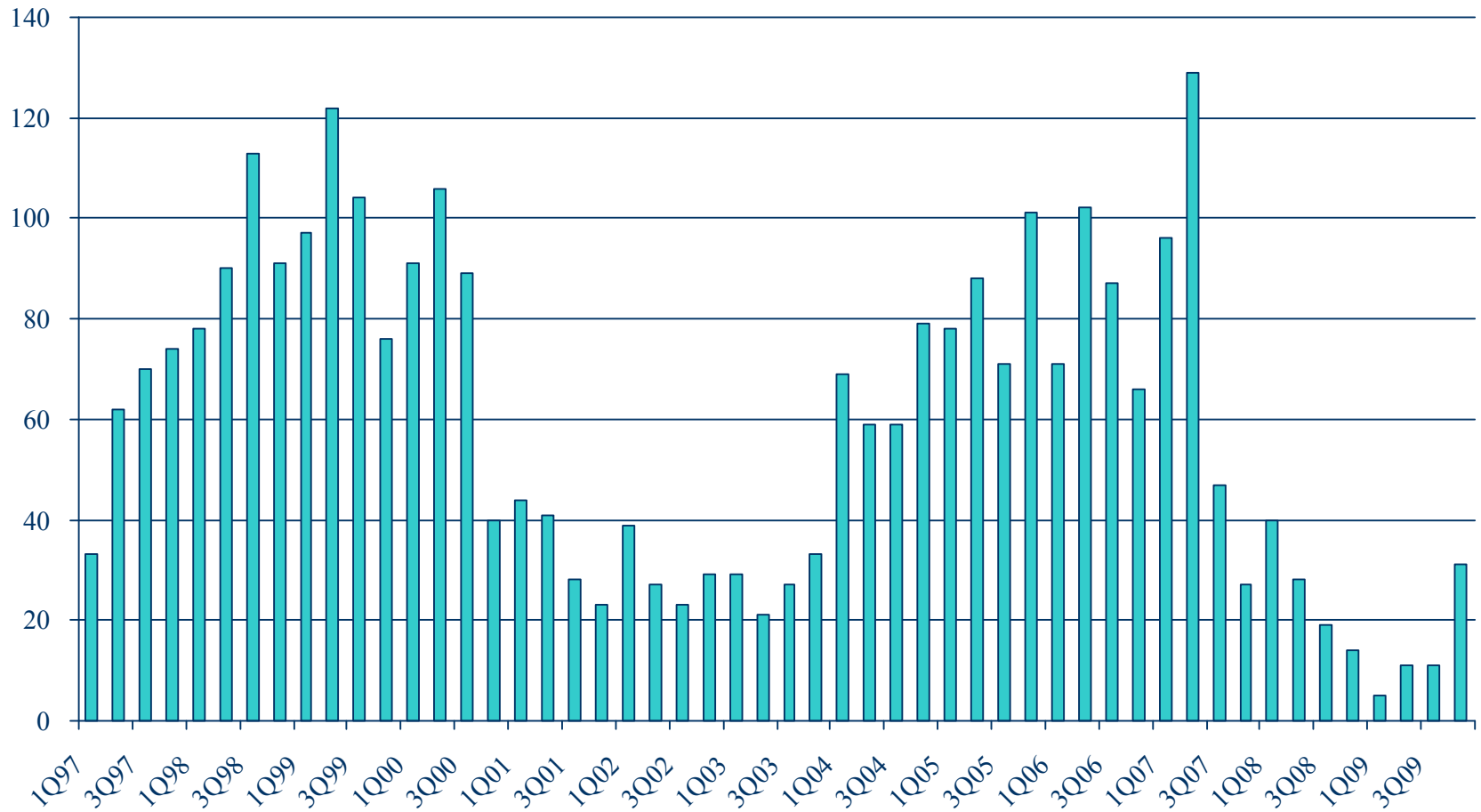


Industry Intelligence – Middle Market Update



Number of Middle-Market Deals By Quarter

(Defined as Issuers with EBITDA of \$50 Million or Less)
1Q97 – 4Q09

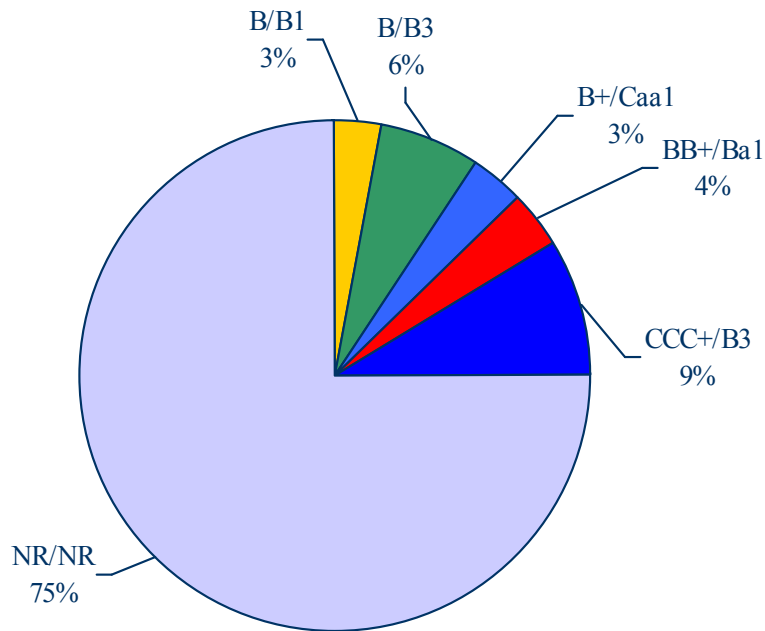


Middle-Market Volume By Rating

(Defined as Issuers with EBITDA of \$50 Million or Less)

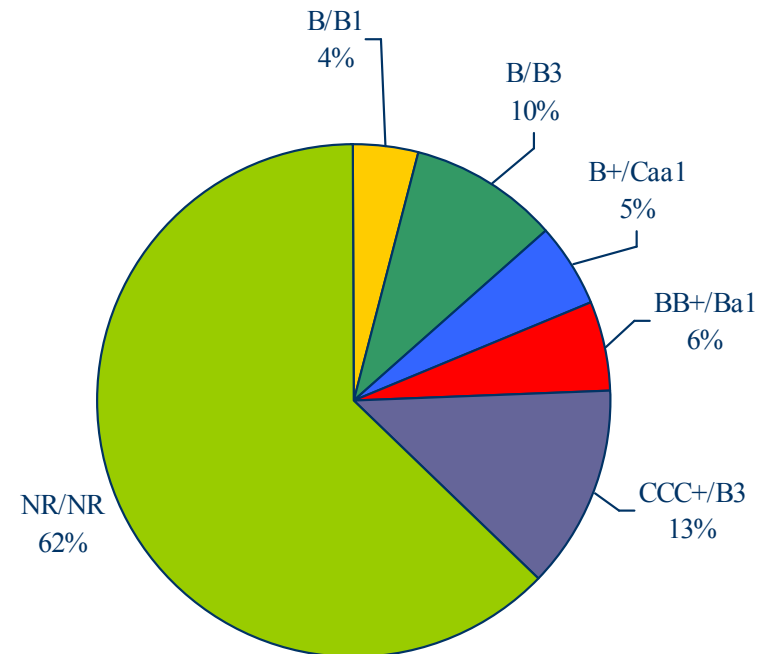
4Q09

Total New-Issue Volume



Volume: \$2.89 Billion

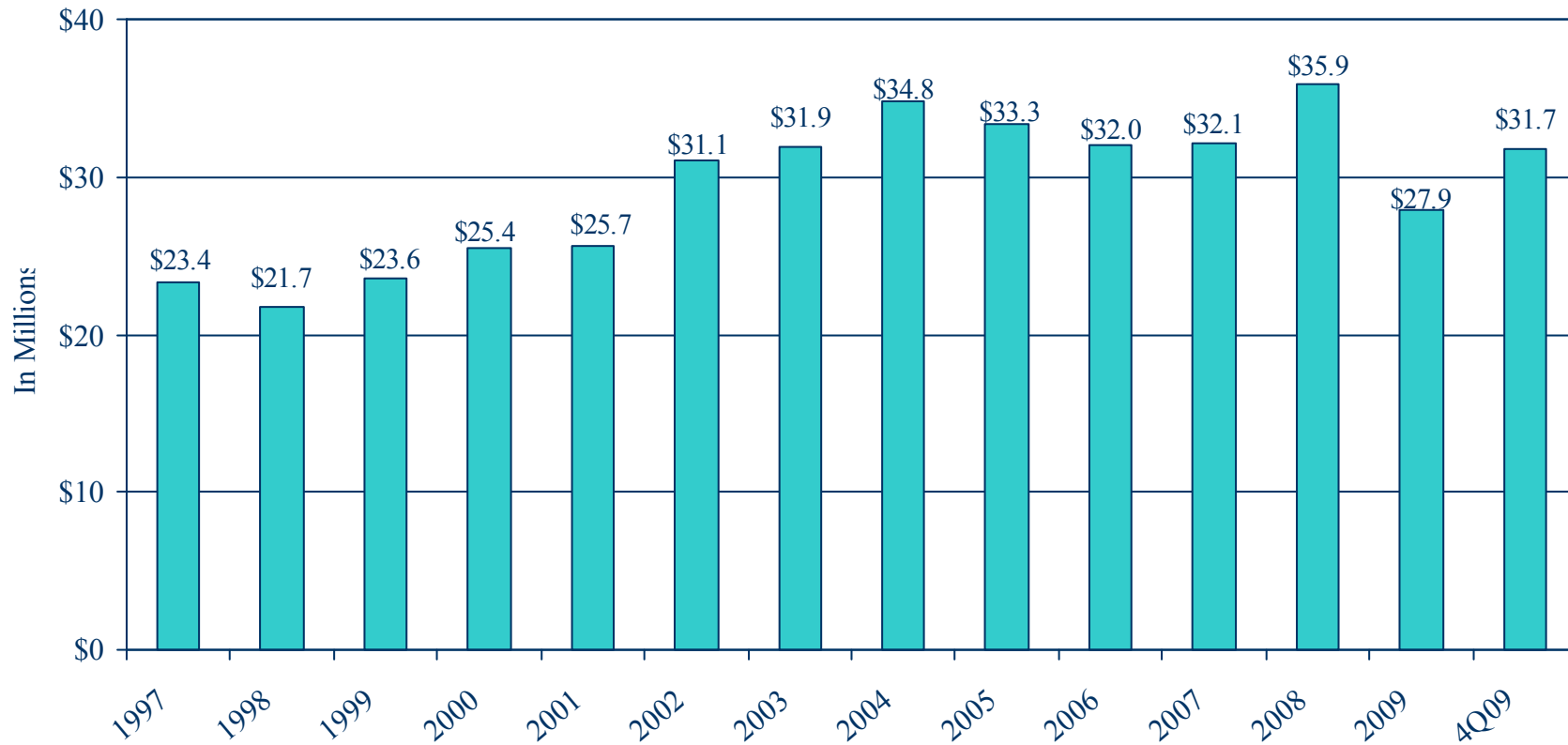
Institutional New-Issue Volume



Volume: \$1.86 Billion

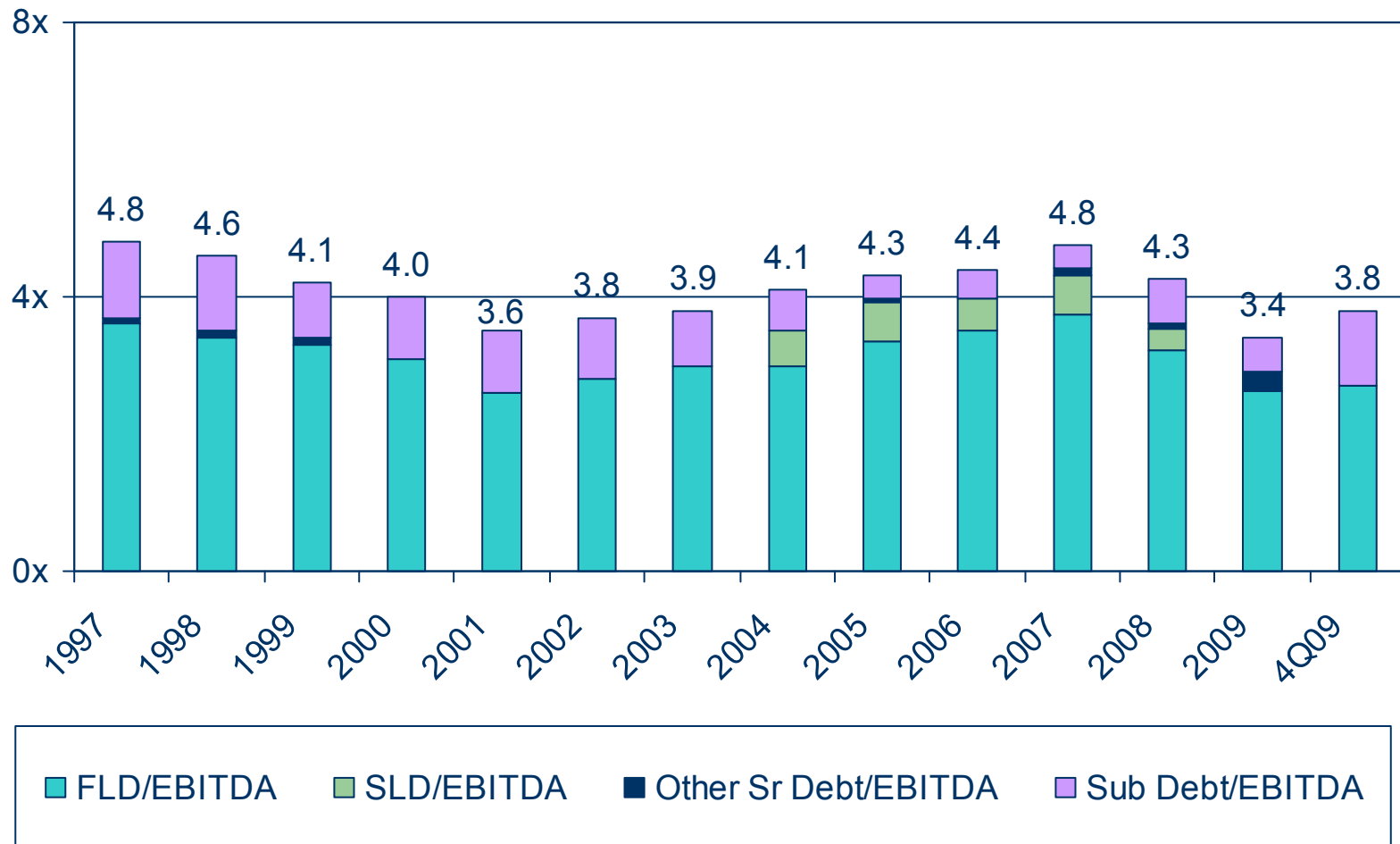
Average Pro Forma EBITDA of Middle-Market Transactions

(Defined as Issuers with EBITDA of \$50 Million or Less)
1997 – 2009



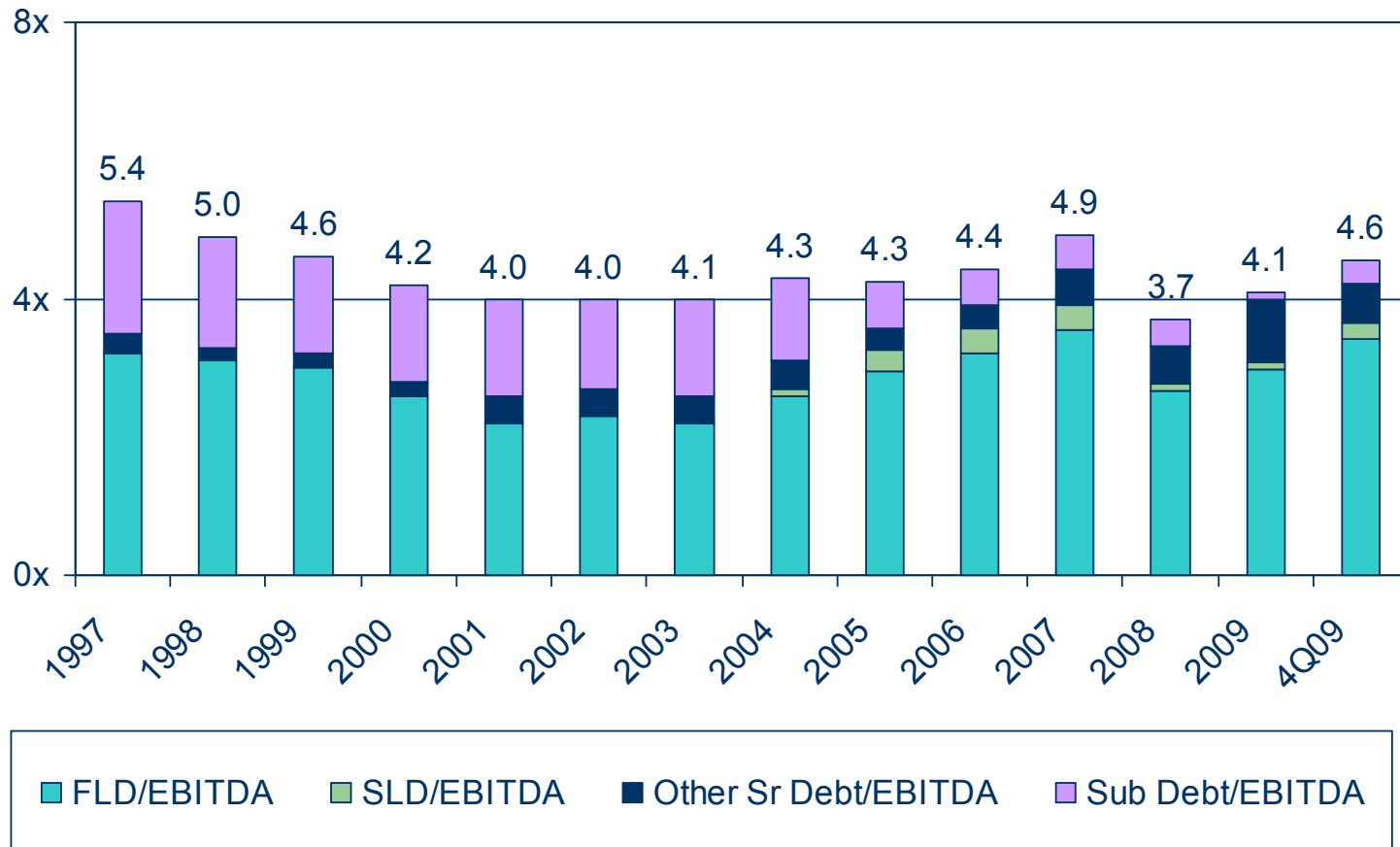
Average Debt Multiples of Middle Market Loans

(Defined as Issuers with EBITDA of less than \$50M)
EBITDA adjusted for prospective cost savings or synergies
1997- 4Q09



Average Debt Multiples of Large Corporate Loans

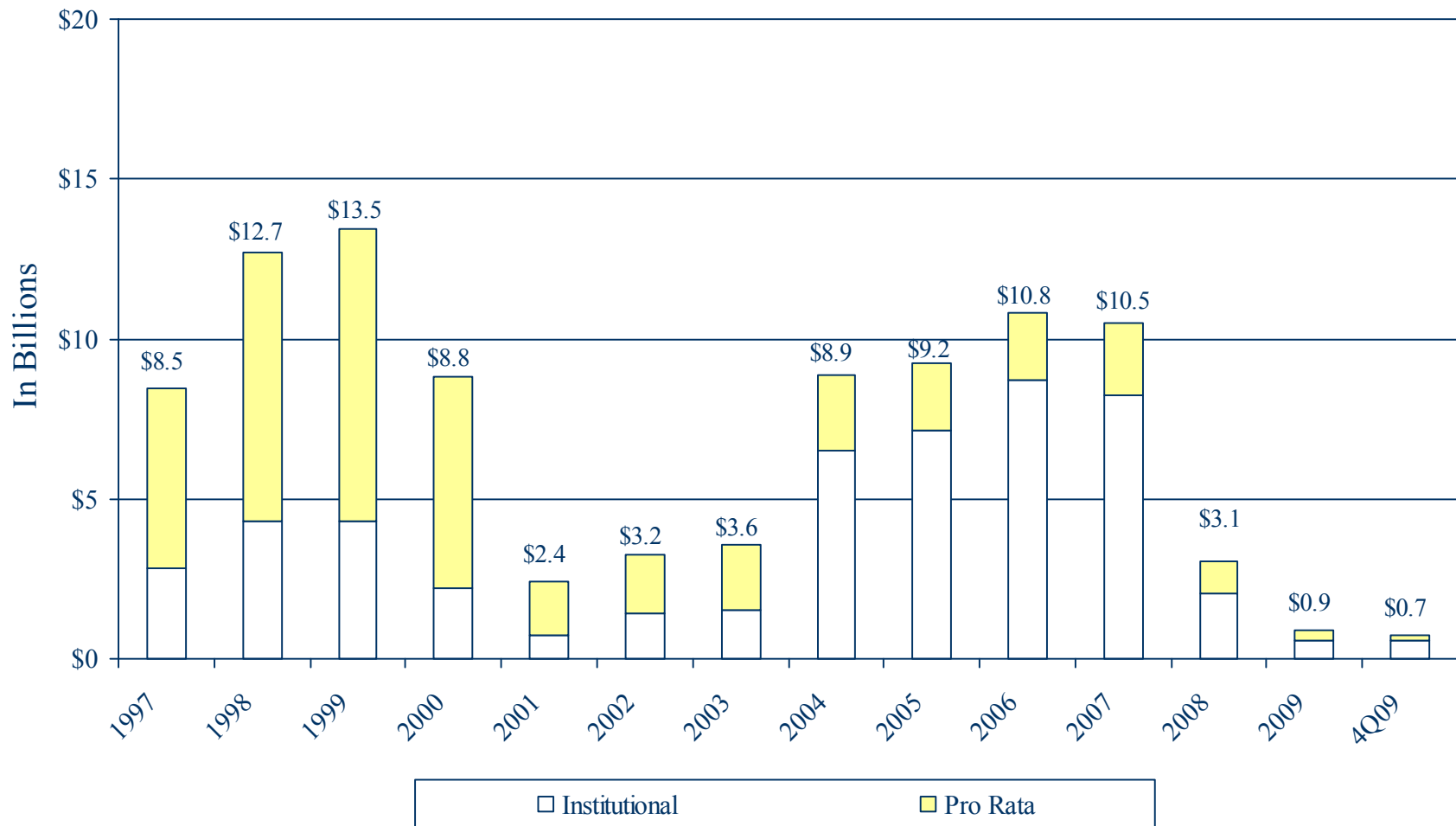
(Defined as Issuers with EBITDA of more than \$50M)
EBITDA adjusted for prospective cost savings or synergies
1997- 4Q09



Leveraged Buyout Middle-Market Volume By Year

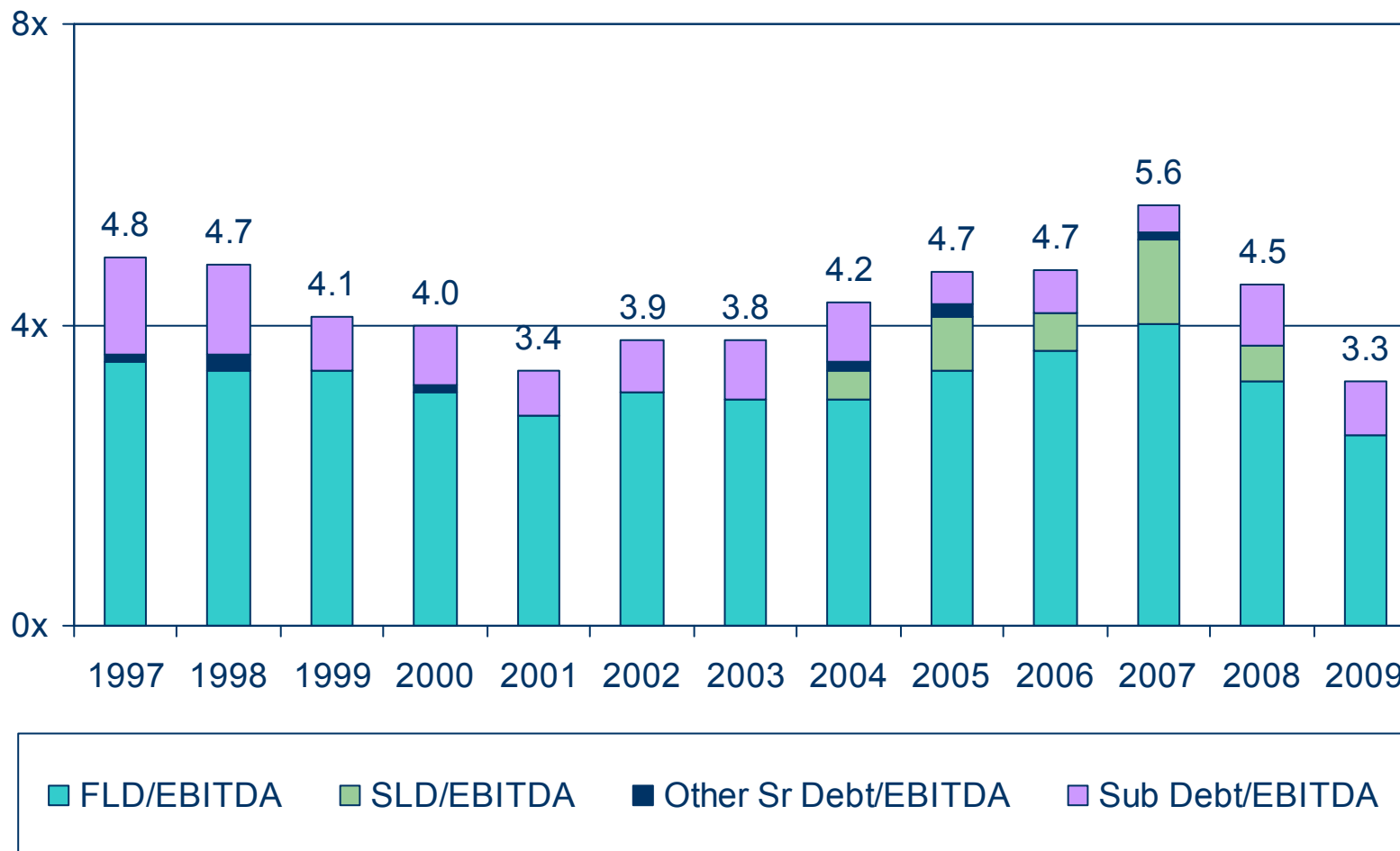
(Defined as Issuers with EBITDA of \$50 Million or Less)

1997 – 4Q09



Average Debt Multiples of Middle Market LBO Loans

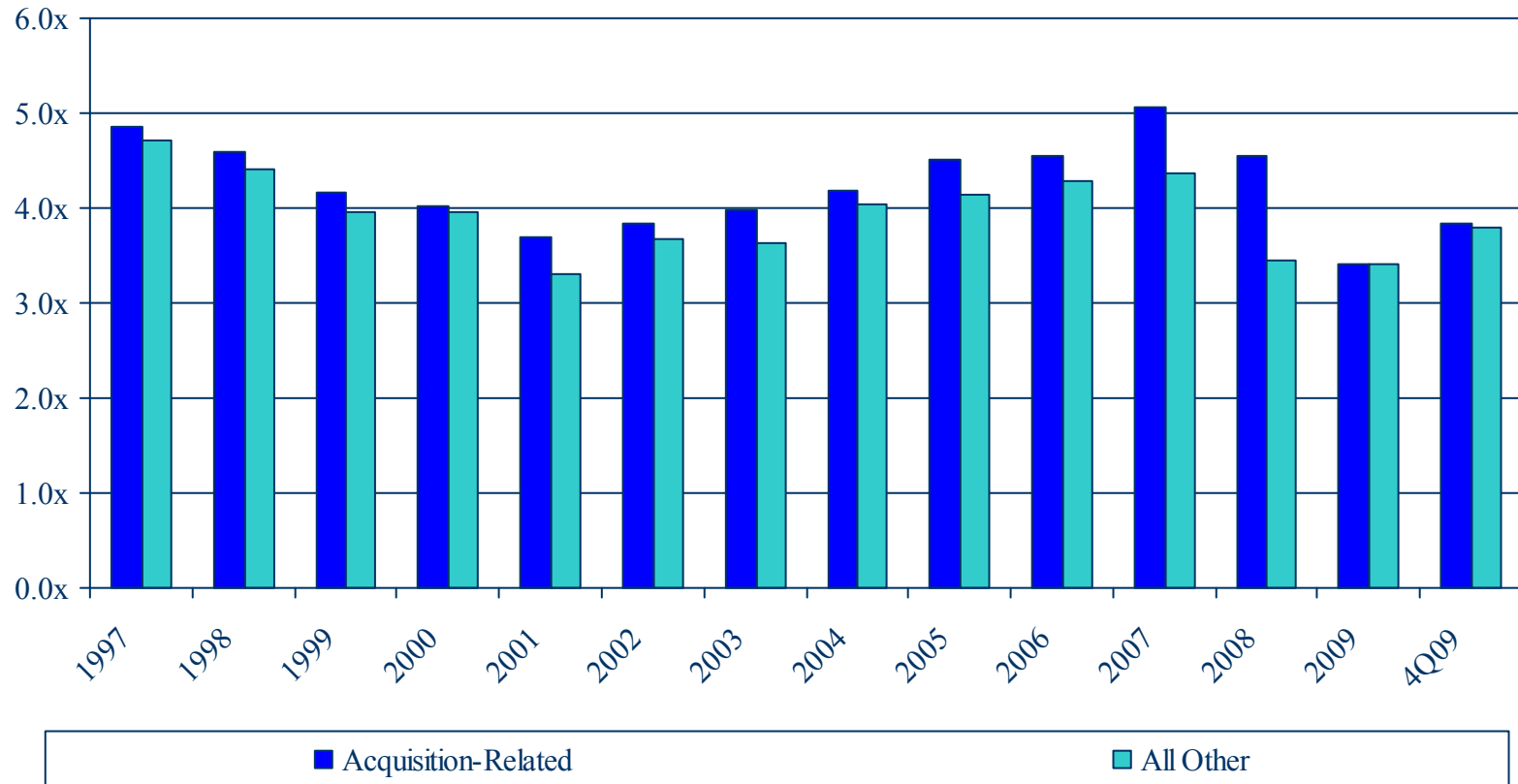
(Defined as Issuers with EBITDA of less than \$50M)
EBITDA adjusted for prospective cost savings or synergies
1997- 4Q09



Average Pro Forma Debt/EBITDA Ratio for Middle-Market Transactions

(Defined as Issuers with EBITDA of \$50 Million or Less)
1997 – 4Q09

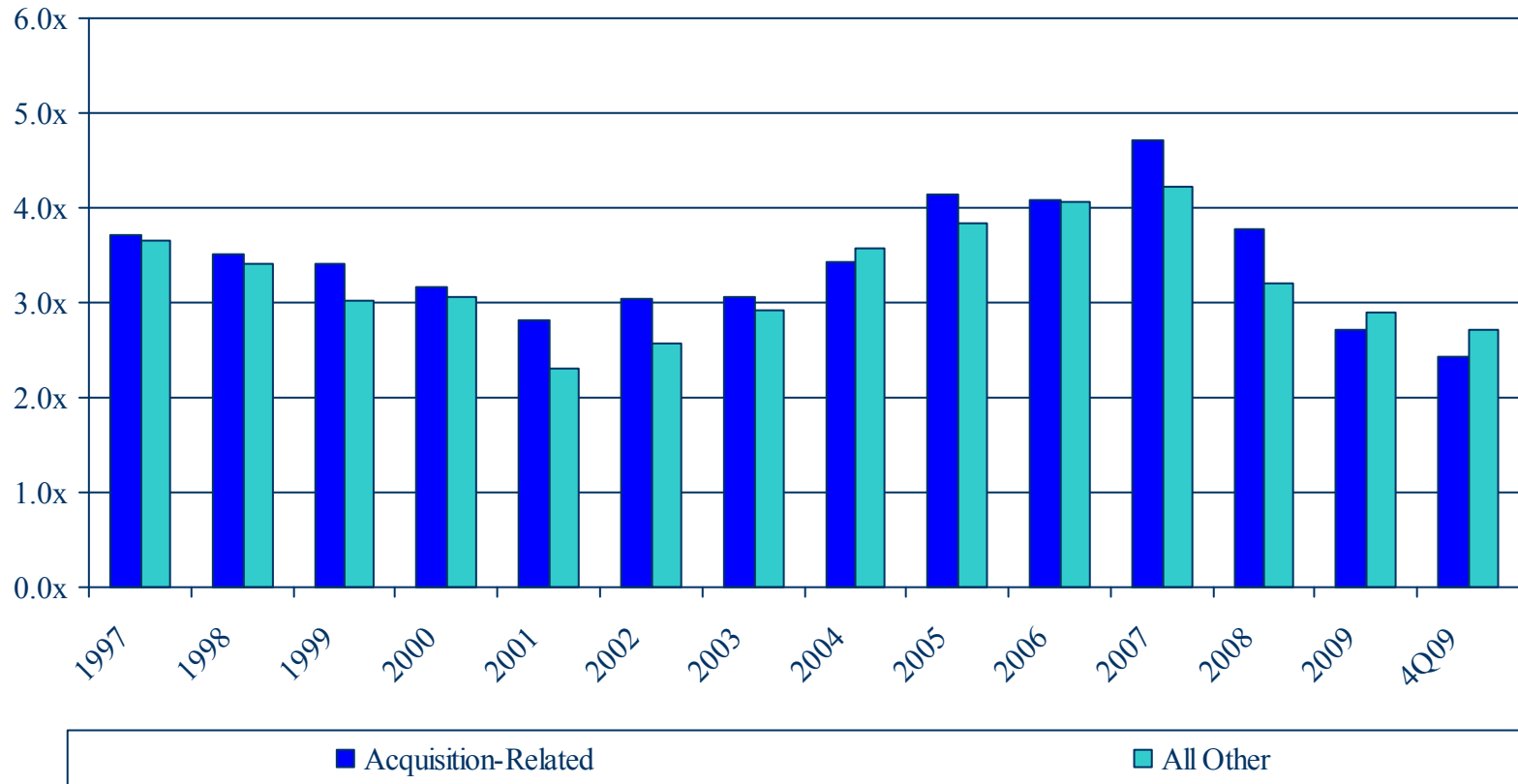
Excludes Media and Telecom Loans



Average Pro Forma Senior Debt/EBITDA Ratio for Middle-Market Transactions

(Defined as Issuers with EBITDA of \$50 Million or Less)
1997 – 4Q09

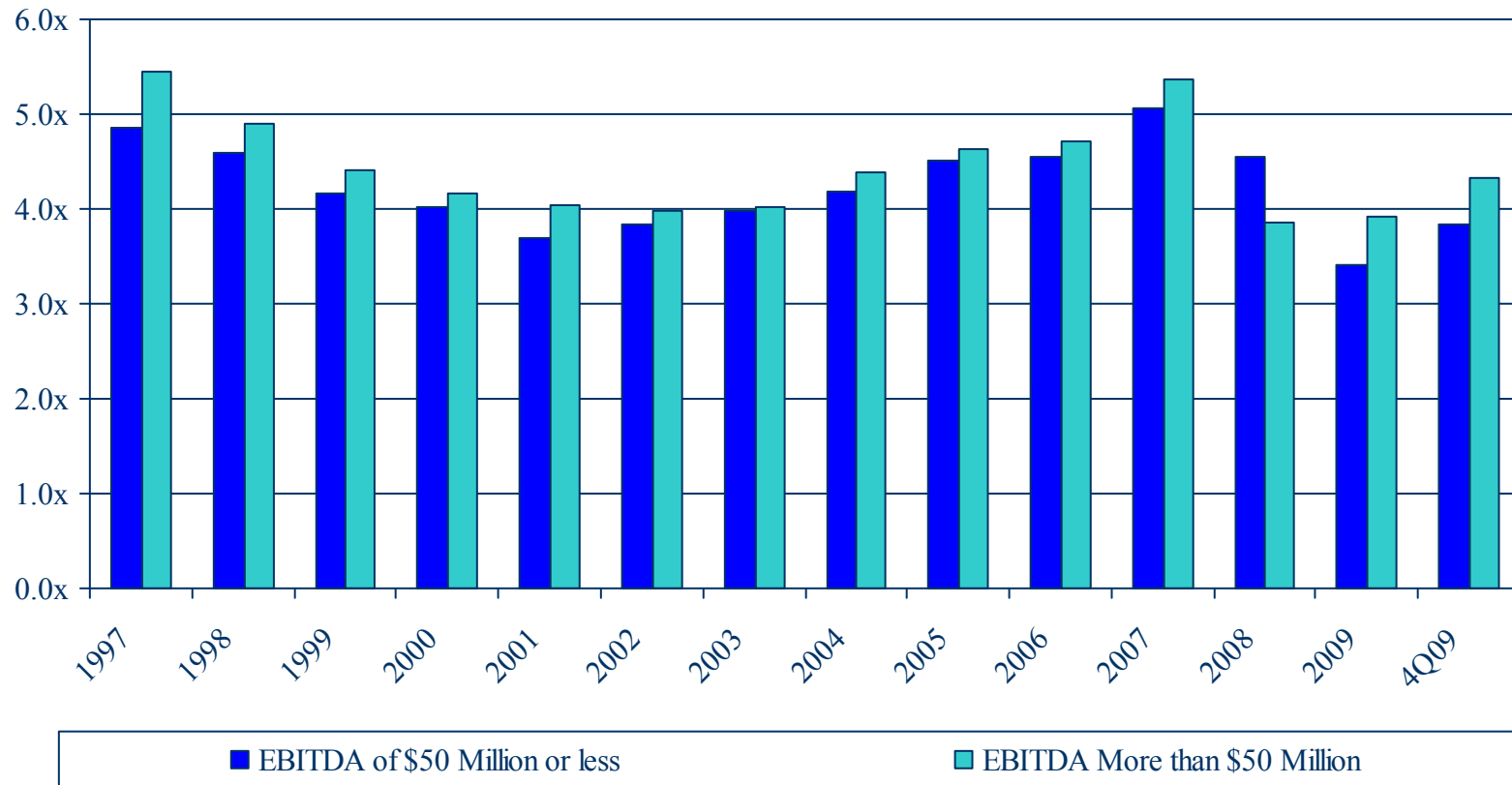
Excludes Media and Telecom Loans



Average Pro Forma Debt/EBITDA Ratio for Acquisition-Related Transactions

1997 – 4Q09

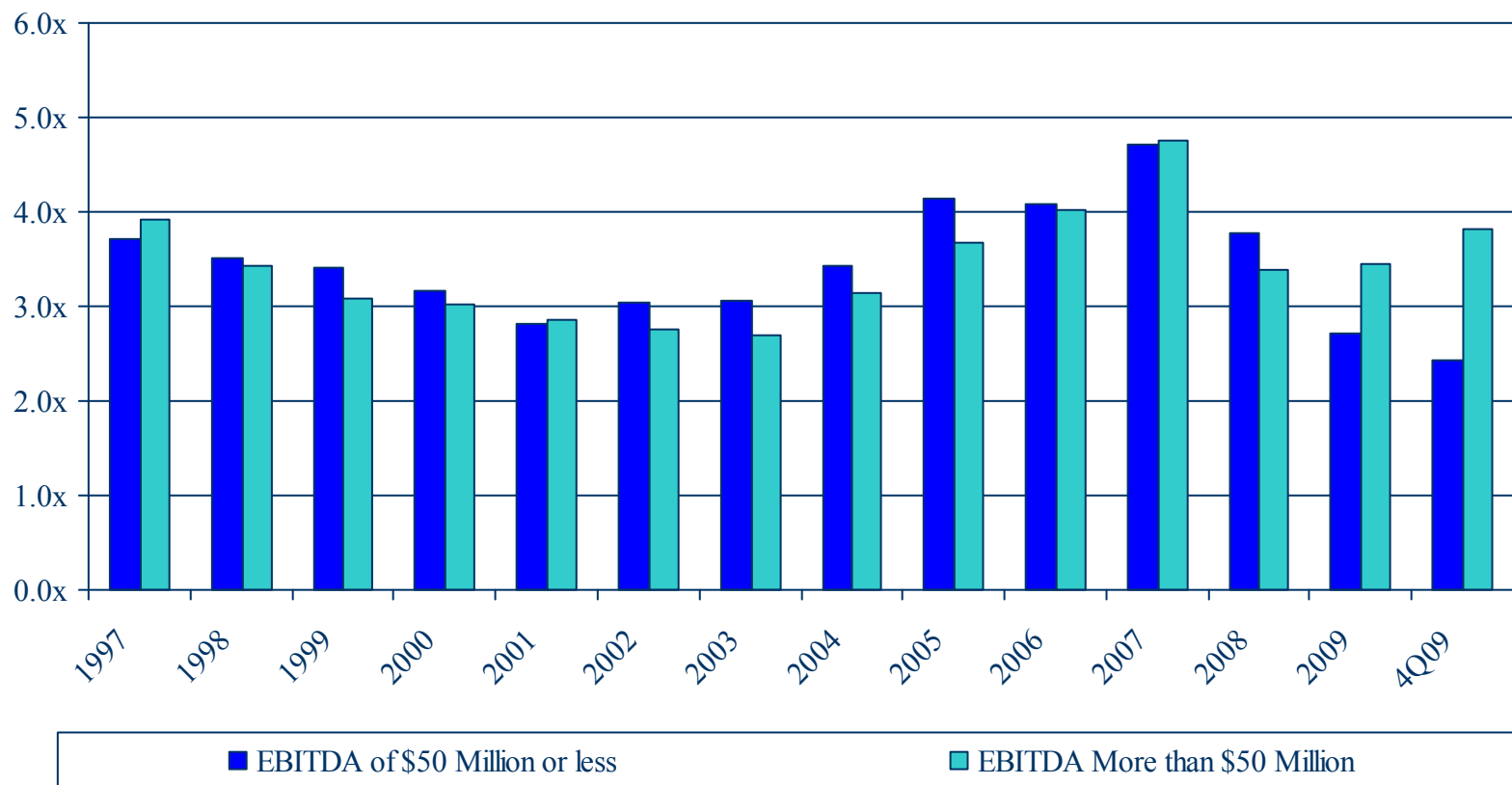
Excludes Media and Telecom Loans



Average Pro Forma Senior Debt/EBITDA Ratio for Acquisition-Related Transactions

Excludes Media and Telecom Loans

1997 – 4Q09



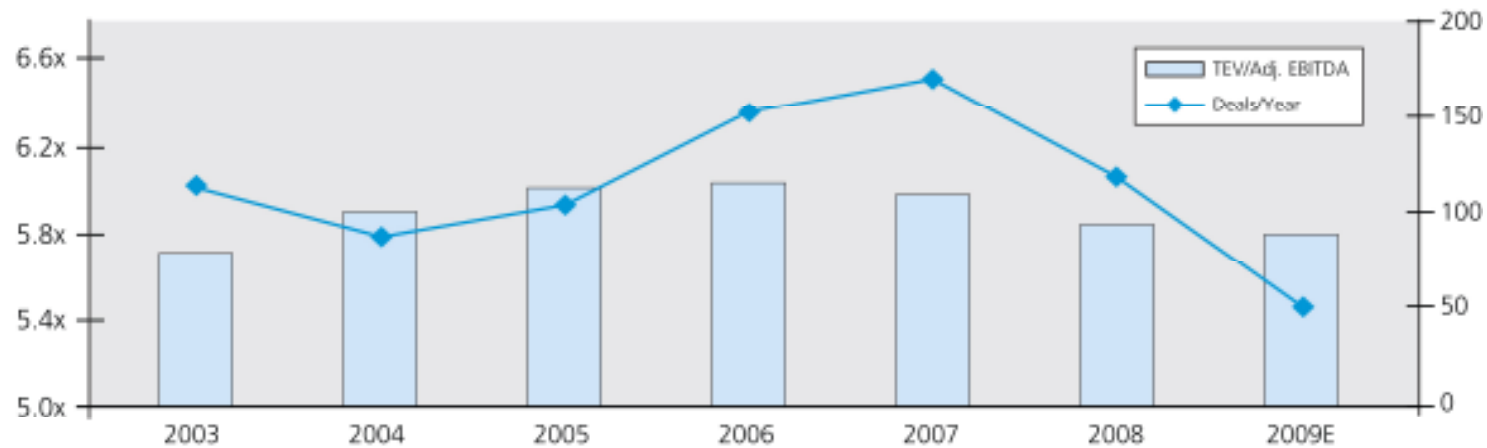
What is GF Data Resources?

- The most reliable source of valuation data on private equity-sponsored transactions in the \$10 to 250 million value range.
- 140 private equity firms provide data on a no-names basis.
- More than 1000 data points
- More than 120 NAICS industry categories
- Quarterly reports and searchable data base available to paid subscribers and PE data contributors

www.gfdataresources.com

Flight to Quality – Multiples Steady While Volume Drops

Average Multiples and Deal Volume

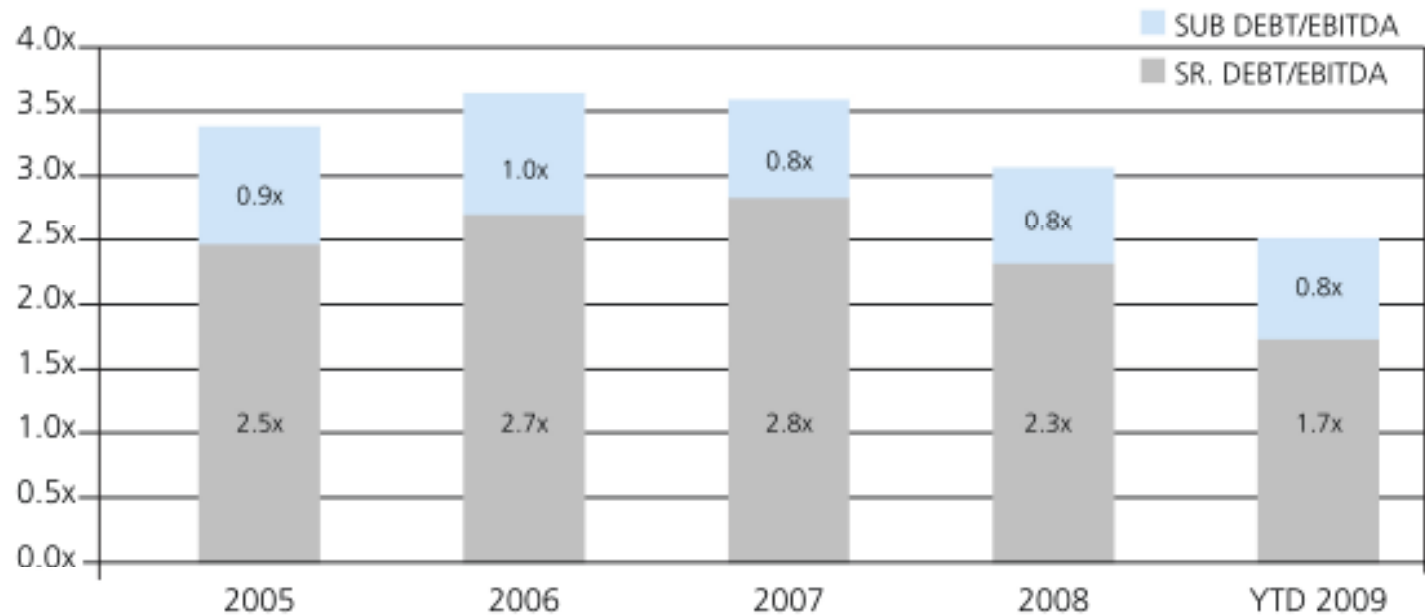


Source: GF Data Resources LLC

Note: Deal volume for 2009 is first nine months annualized.

Debt financing continues to contract

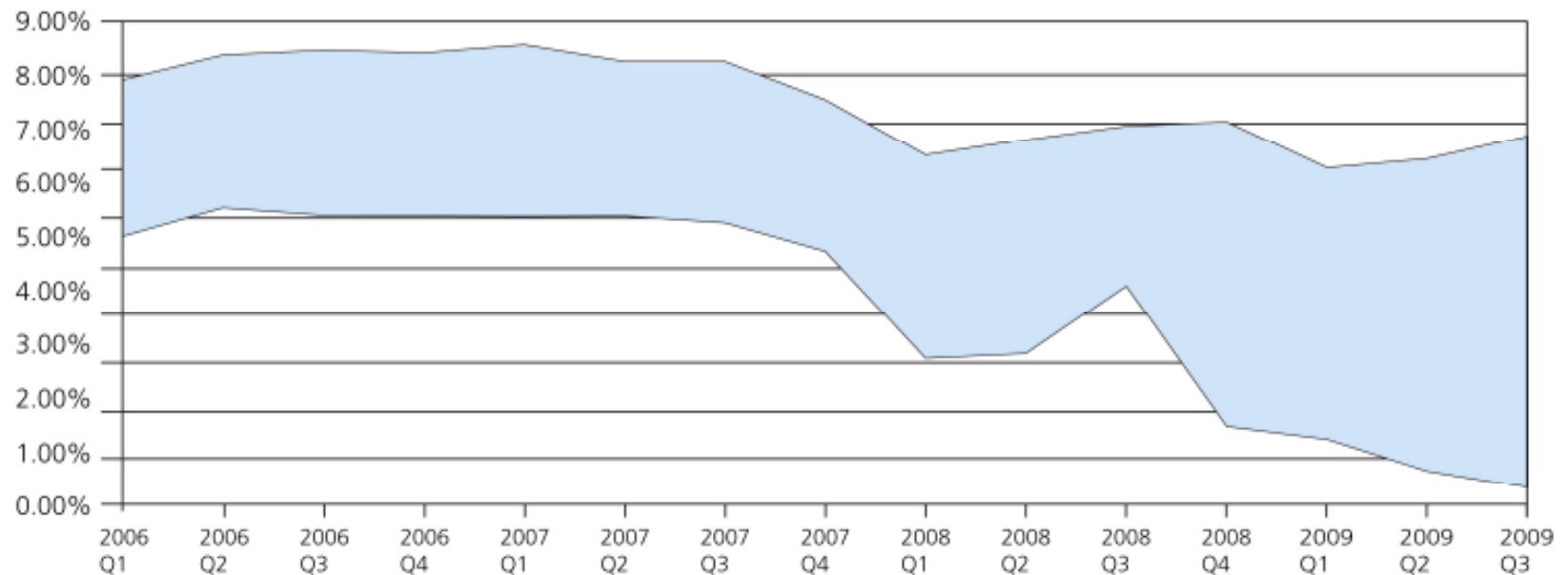
Debt Multiples



Source: GF Data Resources LLC

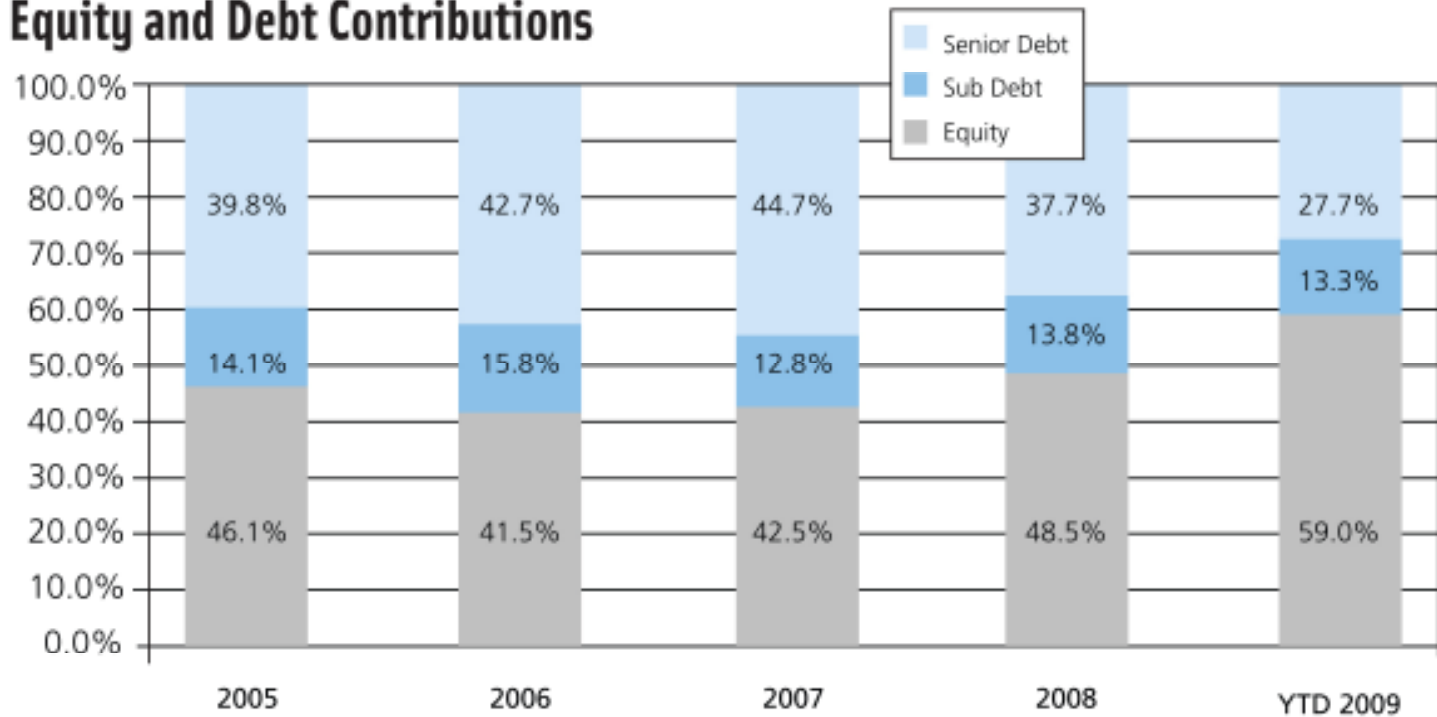
Debt spreads widen

Senior Debt To LIBOR Spread



Equity takes up the slack

Equity and Debt Contributions



Source: GF Data Resources LLC